SHARING IDEAS ~ IMPROVING OUR COMMUNITIES

RHODE ISLAND LEAGUE OF CITIES & TOWNS

16th Annual Convention

January 28, 2016

Crowne Plaza, Warwick, RI
THE CONVENTION ~ AT A GLANCE

8:30 a.m. - 2:30 p.m.  EXPOSITION OPEN
8:30 a.m. - 9:45 a.m.  BREAKFAST IN THE EXPOSITION HALL
                      EARLY BIRD RAFFLE
9:45 a.m. - 11:00 a.m. CONCURRENT WORKSHOPS - SESSION I

“RI State and Municipal Planning: Achieving Our Mutual Goals”  Bristol A
“The Implementation of RI’s Statewide E-Permitting Program”  Bristol B
“Building Innovative Partnerships to Better Serve Your Community”  Narragansett
“The Impact of Prefunding Your OPEB Obligations”  Ocean
“Ensuring Your Community’s Access to the Bond Market”  Rhode Island
“Tomorrow in Focus: Saving for Your Ideal Retirement”  Patriots

11:00 a.m. - 11:45 a.m.  TAKE A BREAK
11:45 a.m. - 1:00 p.m.  CONCURRENT WORKSHOPS - SESSION II

“RI’s New Cesspool Law: What Resources are Available?”  Bristol A
“Winter Preparedness and Proactive Measures to Protect Municipal Property from Disasters”  Bristol B
“Assets & Opportunities for Next-Generation Municipal IT Networks”  Narragansett
“Preparing Employees for Careers in Municipal Management”  Ocean
“Better Financial Security Through a Comprehensive Collections Approach”  Rhode Island
“Qualified High Deductible Health Savings Accounts: How They Work and Do They Make Sense?”  Patriots

1:00 p.m. - 2:30 p.m.  LUNCHEON IN THE EXPOSITION HALL
2:30 p.m. - 3:45 p.m.  CONCURRENT WORKSHOPS - SESSION III

“How Cities and Towns Can Benefit by Using the MERS System for Mortgage Loan Information”  Bristol A
“Are You Ready for GASB’s OPEB Changes?”  Bristol B
“Municipal Service Delivery: Ideas From Norway”  Narragansett
“What the RI Commerce Corporation Can Do For Your Community”  Ocean
“Opportunities & Responsibilities for Outdoor Recreational Facility Acquisition, Development and Rehabilitation”  Rhode Island
“Telematics: A Tool to Increase Municipal Performance and Efficiency”  Patriots
**CONVENTION PROGRAM**

8:30 a.m. - 2:30 p.m.  **REGISTRATION - GRAND FOYER**  
8:30 a.m. - 2:30 p.m.  **EXPOSITION OPEN - GRAND FOYER & GRAND BALLROOM**  
8:30 a.m. - 9:45 a.m. **BREAKFAST IN THE EXPOSITION HALL EARLY BIRD RAFFLE DRAWINGS**  
9:45 a.m. - 11:00 a.m.  **CONCURRENT WORKSHOPS - SESSION I**

“**RI State and Municipal Planning: Achieving Our Mutual Goals**”

**Bristol “A” Room**  
This workshop will present the legal structure of land-use planning in Rhode Island through the relationship of the State Guide Plan to Community Comprehensive Plans. In this session, participants will hear from a land-use attorney, staff from Statewide Planning and a municipal planner about the process and mechanics of putting together a community comprehensive plan that is reflective of the community’s vision and meets the goals of the State Guide Plan. There will also be a brief group discussion on the benefits and challenges of community comprehensive plans.

**Moderator:** Scott Wolf, Executive Director, Grow Smart RI  
**Speakers:**  
Nancy Letendre, Esq., Principal Planner, Mason & Associates, Inc.  
Jeff Davis, Principal Planner, Horsley-Witten  
Nancy Hess, Supervising Planner, RI Statewide Planning Program  
Chelsea Siefert, Principal Planner, RI Statewide Planning Program  
Phil Hervey, Town Planner, Town of Barrington

“**The Implementation of RI’s Statewide E-Permitting Program**”

**Bristol “B” Room**  
The Rhode Island Office of Digital Excellence will present a session on the progress and strategy of the statewide E-Permitting implementation. This implementation of the ViewPoint Cloud E-Permitting platform will go live in the Spring 2016 in ten Rhode Island municipalities. The program will include the State Fire Marshal and Building Commission, thus making it easier for residents and businesses to apply for and track the progress of building permits.

**Moderator:** Shawn Selleck, Project Manager, RI Office of Digital Excellence  
**Speakers:**  
Donald Grebien, Mayor, Pawtucket  
Scott Avedisian, Mayor, Warwick  
William Riccio, Jr., Director of Public Services, Newport  
Thomas Coyle, Town Manager, East Greenwich  
Thom Guertin, Chief Digital Officer/CIO, State of Rhode Island  
Alex Pajusi, Chief Technology Officer, ViewPoint Government Solutions, Inc
“Building Innovative Partnerships to Better Serve Your Community”

Narragansett Room
For nearly 90 years United Way of Rhode Island has been working at the cross section of business, government and nonprofit sectors developing impactful programs to better serve the community. Join the United Way and several municipal representatives for a conversation with business leaders who have created successful partnerships that enhance city and town services for residents.

Moderator: Adam Greenman, EVP and Director of Community Investment, United Way of RI
Speakers: Scott Avedisian, Mayor, City of Warwick
Jaqueline Trainor, Program Manager, Office of Family Learning, North Kingstown School Department
Marisa Albanese, Manager, Community and Customer Care, National Grid

“The Impact of Prefunding Your OPEB Obligations”

Ocean Room
In June 2015, the Governmental Accounting Standards Board (GASB) announced new accounting standards Nos. 74 and 75 which address Other Post Employment Benefits (OPEB), primarily retiree medical benefits. While pensions have a history of being prefunded, OPEB’s generally have been provided on a pay-as-you-go basis. The new GASB standards however, should prompt employers to consider prefunding their OPEB liabilities. This workshop will provide a high-level, executive overview of the new accounting standard, address the impact GASB 75 will have on a jurisdiction’s net position, address the communications challenges GASB 75 will present to jurisdictions, and Illustrate how the decision to prefund OPEB liabilities can significantly reduce the net OPEB obligation reflected on a jurisdiction’s net position.

Speakers: Jeffrey M. Koeppen, Managing Director, Business Development, ICMA RC
Ronald J. Smith, FSA, Director, Actuarial Services, ICMA RC

“Ensuring Your Community’s Access to the Bond Market”

Rhode Island Room
As many municipalities are now faced with financing major infrastructure needs, a new challenge to their access to low cost capital is emerging. The rules governing what and when a community must disclose when it issues bonds in the public markets are becoming more stringent. Investors of all kinds are now expecting full and accurate disclosure in order to make their investment decisions. Learn how your municipality can best cope with this heightened degree of scrutiny on bond offering documents to ensure your community’s continued access to the bond market to fund critical capital needs.

Moderator: William J. Fazioli, PFM
Speakers: Matthew Gray Feher, Esq., Public Finance, Infrastructure & Public Private Partnerships, Burns & Levinson LLP
Omar Daghestanio, Stifel, Nicolaus & Company, Inc.
“Tomorrow in Focus: Saving for Your Ideal Retirement”

Patriots Room

We all dream of what we’re going to do when we no longer have to go to work every day. The best thing about those retirement dreams is that we can help make them come true. Retirement experts will discuss how to identify the “right” number for your monthly retirement income; how to properly position social security; how to utilize the various resources that your retirement plan has to offer including on-line tools to keep you on track; and how to position your assets to work most effectively for you. This presentation will also instruct attendees how to utilize the TIAA-CREF Retirement Advisor which is an interactive tool used to get a more comprehensive look at your retirement savings plan.

Moderator: Kevin Moultrie, Director, National Advocacy Programs, TIAA-CREF
Speaker: Betsey O’Boyle, Financial Consultant, TIAA-CREF

11:45 a.m. - 1:00 p.m. CONCURRENT WORKSHOPS - SESSION II

“RI’s New Cesspool Law: What Resources are Available?”

Bristol “A” Room

Under a new RI law, homes with cesspools will have to have septic systems installed or be tied into an available sewer line within twelve months of being sold, beginning on January 1, 2016. Fortunately, resources are available to help homeowners pay for this work if municipalities prepare an On-Site Wastewater Management Plan and apply to the Rhode Island Infrastructure Bank (formerly the Clean Water Financing Agency) for assistance through the Community Septic System Loan Program (CSSLP) or the Sewer Tie-In Loan Fund (STILF). This workshop will include representatives from the Department of Environmental Management (DEM), the Rhode Island Infrastructure Bank and Rhode Island Housing to help explain the law, what resources are available to help homeowners to make the required improvements and what municipalities must do to access those resources.

Moderator: Representative Teresa Tanzi, State of Rhode Island
Speakers: Karen Henault, Rhode Island Housing
Brian Moore, RI Department of Environmental Management
Michael Baer, Senior Advisor, Rhode Island Infrastructure Bank

“Winter Preparedness and Proactive Measures to Protect Municipal Property from Disasters”

Bristol “B” Room

Rhode Island public sector entities have suffered significant losses in the last several years caused by snow loads, ice dams and the water intrusion issues that accompanied them. Coverage for the loss, in most cases, is conditioned on the obligation that the entity report the loss timely to its insurance carrier and that the entity takes reasonable measures to protect the insured property from damage or loss. The importance of being proactive and getting a plan in place early to better safeguard your properties is imperative. This session will focus on what public sector entities can do to prepare for, respond to, and recover from future disasters as well as the proper procedures that should be followed to ensure your claims will be paid timely and efficiently by your insurance carrier.
Moderator: Andrew J. Murray, Esq., General Counsel, RI Interlocal Management Trust

Speakers: Russ Godin, Director of Claims, RI Interlocal Management Trust
Paul Dutra, Esq., AIC, Property/Liability Claims Manager, RI Interlocal Management Trust

“Assets & Opportunities for Next-Generation Municipal IT Networks”

Narragansett Room
While most municipalities struggle to keep pace with constituent expectations, their demand for robust, efficient services are met head-on with aging IT infrastructures and meager budgets. Please join OSHEAN, RI's statewide Community Anchor Institutions network partner, for a moderated roundtable which will discuss strategies and opportunities for overcoming these challenges. Topics will include the use of RI’s own State Data Center for hosted/managed infrastructure, cloud based service opportunities and programs for federal funding of town-wide fiber infrastructure.

Speaker: David Marble, President & CEO, OSHEAN

“Preparing Employees for Careers in Municipal Management”

Ocean Room
From college students to senior department heads, the next leader of your community could come from anywhere and from any stage in their career. Does your community seek out talent from all sources? Are members of your staff coached and developed to step into the lead role? This workshop will address the various resources available to municipal employees who wish to further their own professional development as well as discuss the many ways in which towns and cities can work with their existing staff to develop their mid-level managers to department heads and department heads to managers.

Speakers: Fred Presley, Town Manager of West Warwick, President RICTMA
Derrik Kennedy, Town Manager of Westerly, Secretary RICTMA
Jim Malloy, Town Manager of Westborough, VP ICMA Northeast Region

“Better Financial Security Through a Comprehensive Collections Approach”

Rhode Island Room
This session is designed for tax collector’s, treasurers and municipal leaders, who need a survey of tax collection techniques under Rhode Island law and who want to better understand how to effectively collect overdue accounts and to manage their tax collections departments. The session will cover tax sales, low value land sale and collections of tangible taxes.

Moderator: Arthur M. Read, Esq., CFO, Country Title, LLC
Speaker: John J. Bevilacqua, Esq., CEO, Country Title, LLC

“Qualified High Deductible Health Savings Accounts: How They Work and Do They Make Sense?”

Patriots Room
The seminar will review the technical aspect of a Qualified High Deductible Plan/Health Savings Accounts, how they work from a health benefit and banking arrangement stand point, and a review of the claims impact and overall experience of some municipalities that are offering this
option. Participants will better understand how health benefits are administered under a Qualified High Deductible Plan /Health Savings Account and the involvement employees have in making this option successful. In addition, the session will cover what municipalities must consider when contemplating a Qualified High Deductible Plan/Health Saving Account offering.

Moderator: Marc Gagnon, Sr. Account Manager, Blue Cross & Blue Shield of RI
Speakers: Bob Knowles, Director Public Sector, Blue Cross & Blue Shield of RI
John Gilliland, Key Accounts Executive, Blue Cross & Blue Shield of RI
Randy Rossi, Finance Director, Town of Smithfield
Tom Coyle, Town Manager, Town of East Greenwich

1:00 p.m. - 2:30 p.m. DELEGATES LUNCHEON - EXPOSITION HALL
RAFFLE DRAWINGS
2:30 p.m. - 3:45 p.m. CONCURRENT WORKSHOPS - SESSION III

“How Cities and Towns Can Benefit by Using the MERS System for Mortgage Loan Information”
Bristol “A” Room
This session will provide attendees with a basic understanding about how MERS operates in the mortgage finance process, and interacts with local government and its constituents. It will also cover an explanation of the benefits of MERS Link, a free subscription service that RI cities and towns can use to access information about mortgage loans, training on how to subscribe and use the free MERS Link service, and how constituents can access the MERS System to obtain information about their loan servitor and the investor who owns their mortgage loan.

Moderator: William Hultman, Vice President, Legislative Affairs, MERSCORP Holdings, Inc.
Speakers: Laurinda Clemente, Northern Regional Director, MERSCORP Holdings, Inc.
Madeleine Nagy, Dir. of State Gov’t Relations, American Land Title Asso.

“Are You Ready for GASB’s OPEB Changes?”
Bristol “B” Room
A panel of experts on OPEB actuarial, accounting, and funding issues will keep in you “in the know” on the latest regulatory changes and trends related to retiree healthcare or “Other Post Employment Benefits”, under GASB 74 and 75, which are coming soon, and what these developments mean for your town or city.

Moderator: Heather Sheley, Chief Financial Officer, RI Interlocal Risk Management Trust
Speakers: Steve Lemansky, Milliman & Associates
Mark Abrahams, The Abrahams Group
Maureen Toal, Sr. Vice President, PARS

“Municipal Service Delivery: Ideas From Norway”
Narragansett Room
This presentation will focus on the nature and extent of municipal services in Drammen, a city of 60,000 in Norway. Topics will include public works, recreation, public safety, public utilities, public
transportation, and education. The financing and organizational structure of the city (a city council composed of 49 members!) will also be featured. The slideshow presentation will also cover Copenhagen, Denmark and Oslo, Norway and will conclude with visits to Bergen and the fjords of the western Norwegian coast.

Speaker: Peder Schaefer, Associate Director, RI League of Cities & Towns

“**What the RI Commerce Corporation Can Do For Your Community**”

Ocean Room

This session will be an overview of products and services, as well as projects currently under way for the RI Commerce Corporation, and the products and services of the RI Department of Labor & Training.

Moderator: Liz Tanner, Executive Vice President, Client Services, RI Commerce Corporation

Speakers: Stefan Pryor, Commerce Secretary, RI Commerce Corporation
Darin Early, COO, President, RI Commerce Corporation
Dan Jennings, Sr. Economic Policy Advisor, RI Commerce Corporation

“**Opportunities & Responsibilities for Outdoor Recreational Facility Acquisition, Development and Rehabilitation**”

Rhode Island Room

This session will cover an upcoming grant round for outdoor recreational facility acquisition, development or rehabilitation. It will also cover the rules and regulations associated with municipal facilities that are funded from the National Park Service - Land & Water Conservation Fund. It will also demonstrate an online mapping tool which shows all State & Local conservation lands which have permanent restrictions on future development.

Speakers: Paul Jordan, Supervising GIS Specialist, RIDEM
Lisa Primiano, Chief, Planning & Development, RIDEM

“**Telematics: A Tool to Increase Municipal Performance and Efficiency**”

Patriots Room

Telematics is a method of communicating data from equipment to decision makers in order to make better decisions; cloud based technology communications to take place without encumbering your IT department or installing costly software. By placing sensors throughout the equipment, the sensors upload data to the cloud and all information is available to the municipality; such as location of equipment activity, amount of material used, amount of material still left on board, waste, and much more. The potential uses here are limited only by the number of pieces of equipment in your yard. This information gives decision makers tools to see how the equipment is being utilized and ways to make the processes more efficient.

Speaker: Bill Tharrington, Regional Sales Manager, Government Business Unit, Bergkamp, Inc.
The Rhode Island League of Cities and Towns extends its warmest thanks to each of the seminar and workshop participants who generously contributed their time and efforts to make our program possible.
**Exhibitors by Category**

**Asset Management & Investment**
- AXA Advisors
- First Southwest Company
- ICMA-RC
- Janney Montgomery Scott
- Johnson Controls
- Ocean State Investment Pool
- PFM Group
- Segal Consulting
- Standards & Poor’s
- TIAA-CREF

**Architectural & Engineering Services**
- Beta Group
- BL Companies
- Gale Associates
- GM2 Associates
- US Bridge

**Billing/Collections/Purchasing**
- BSP
- City Hall Systems (CHS)
- Country Title
- GovDeals
- MHEC
- Rossi Law Offices, LTD
- United Public Safety
- Vision Government Solutions

**Document Management**
- BVOS
- Core Business Technologies
- JLS Mailing Services
- Kofile Preservation

**Environmental Consulting & Engineering**
- Fuss & O’Neill
- Pare Corporation
- Vanasse Hangen Brustlin, Inc.
- Western & Sampson
- Woodard & Curran
- Wright-Pierce

**Energy Services**
- Direct Energy
- EVSE
- FM Generators
- National Grid
- Wind Energy Development

**Federal Agencies**
- US Environmental Protection Agency

**Financial Services**
- Bank of America/Merrill Lynch
- Centreville Bank
- Citizens Bank Govn’t Banking Division
- Rockland Trust
- Santander Bank
- TD Bank
- Washington Trust
- Webster Bank

**Geographic Information Systems**
- Applied Geographics, Incl
- McMahon Associates
- New England GeoSystems

**Health Insurance Services**
- Blue Cross & Blue Shield of RI
- Delta Dental of RI

**Higher Education**
- Harvard Kennedy School Executive Education
- Roger Williams University

**Industrial Manufacturers & Suppliers/Construction**
- Badger Meter
- Bergkamp
- Dig Safe
- Franklin Paint
- Muncie Power
- NFSA
- Patch Management
- Pavers by Ideal
- Precision Concrete Cutting
- Rinker Materials
- Winter Equipment

**Information Technology/Communications**
- CivicPlus
- Cox Business
- Fuel Master/Syn-Tech Systems
- Local Search Association
- Metropolitan Telephone
- OSHEAN
- RI Interactive/RI.Gov
- Sertex
- Sprint
- Tyler Technologies
- ViewPoint
- Virtual Towns & Schools
- Voice Systems
- Whalley Computers

**Insurance & Risk Management**
- Colonial Life
- Pars
- The Trust

**Lighting & Décor**
- Musco Sports Lighting
- Tanko Lighting

**Parks & Playgrounds**
- Field Turf
- Gametime Playground & Park Equipment
- M.E. O’Brien & Sons
- Turf Master
- UltiPlay Parks & Playgrounds

**Non-Profits & Gov Agencies/Associations**
- APA-RI Chapter
- MERSCORP
- RIDEM
- RI Housing
- RI Office of Energy Resources
- RI State Infrastructure Bank

**Waste Management/Recycling**
- Mattress Recycling Council
- Waste Zero
American Planning Association-RI Chapter ~ Booth # 25

APA-Rhode Island is a professional association of community planners, land-use attorneys, allied professionals, non-profits and private developers. APA-RI has a Statewide presence and a Statewide mission of leadership in the development of vital communities.

Contact Person: Nancy Letendre (401) 323-2373

Applied Geographics, Inc. ~ Booth # 69

Applied Geographics, Inc. (AppGeo, www.AppGeo.com) provides consulting services and solutions that take you beyond traditional GIS and increase your return on your GIS investment.

Contact Person: Kate Hickey (617) 447-2400

AXA Advisors ~ Booth # 53

AXA Advisors is a leading provider of retirement benefits to Municipalities, State Agencies, Public School Districts and Non-Profit Organizations. Areas of focus include pension education, 457(b), 403(b), and 401(k) plans.

Contact Person: Michael Graziano (401) 578-3730

Badger Meter, Inc. ~ Booth # 57

Water meters and meter reading systems (ARM). Our flow metering products and meter reading systems allow our customers to improve their operations and effectively manage their resources.

Contact Person: Dan Johnson (414) 915-8981

Bank of America Merrill Lynch ~ Booth # 52

Bank of America Merrill Lynch is a single source for products and services designed to meet all of the financial needs of local and state governments.

Contact Person: Elizabeth Moroney (617) 434-9321

Bergkamp, Inc. ~ Booth # 12

Pothole repair and other pavement preservation equipment and solutions.

Contact Person: Bill Tharrington (785) 577-9593
BETA Group, Inc. ~ Booth # 64

BETA works with federal, state, local and private clients to provide visioning, engineering, infrastructure planning and design services. BETA is headquartered in Lincoln, RI and maintains offices in Massachusetts, Connecticut and New Hampshire.

Contact Person: Christine King (401) 333-2382

BL Companies ~ Booth # 55

BL Companies is a leader in delivering high-quality, integrated architecture, engineering and related services to public and private clients for land development, building design and infrastructure projects.

Contact Person: Nicholas Giardina (860) 249-2200

Blackstone Valley Office Systems ~ Booth # 21

BVOS is the area’s largest technology and services company specializing in helping organizations gain a comprehensive understanding of their entire document management infrastructure.

Contact Person: Zachary Almond (401) 334-2400

Blue Cross & Blue Shield of Rhode Island ~ Booth # 90

Blue Cross & Blue Shield of Rhode Island has been providing superior health insurance to Rhode Islanders for nearly 75 years. As the state’s leading health insurer, we cover more than 600,000 members.

Contact Person: Marc Gagnon (401) 459-5744

BSP ~ Booth # 9

Municipal Cell Tower Lease Experts, BSP assists municipalities with their portfolios of cell antenna leases, including the negotiation of new leases, lease modifications and lease renewals which result in significant rental increases.

Contact Person: Brenden Clerkin (914) 826-4468

Centreville Bank ~ Booth # 68

The Government Banking Department of Centreville Bank provides a range of investment and transactional services to assist Cities, Towns, Fire Districts and other taxing agencies in maximizing return on the management of their municipal funds.

Contact Person: Paula Fahlman (401) 827-5255
Citizens Bank Government Banking Division ~ Booth # 59
Citizens Bank specializes in delivering products, services and expertise designed to help municipalities manage their finances.

Contact Person: Joan Rotella (401) 282-3282

City Hall Systems ~ Booth # 60
CHS provides comprehensive online bill presentation and collection services. Any Payment, Any Place, Any Time.

Contact Person: Terry Friesema (508) 381-5454

CivicPlus ~ Booth # 40
CivicPlus provides cloud based solutions & government solutions that help streamline your work, better connect with your citizens and deliver on your vision of success. Civic Web/Civic HR/ Civic Ready.

Contact Person: Jenny Martin (785) 370-5899

Colonial Life ~ Booth # 72
Colonial helps manage benefits so you can focus on business. Platinum Partner of US Conference of Mayors; sponsored the GFOA Study on Savings concerning Voluntary Benefits; IPMA-HR named Colonial their preferred voluntary benefits solutions provider.

Contact Person: Kimberly Cunningham Fleury (401) 439-8700

CORE Business Technologies ~ Booth # 85
CORE offers hardware/software solutions for document copying, printing, scanning and faxing. CORE provides managed print services to manage document output, optimize printer fleets, reduce costs and free up IT staff for mission critical projects.

Contact Person: Christel Burns (401) 431-0700 x 1202

Country Title, LLC ~ Booth # 86
Country Title, LLC provides complete tax sale support services to you; title examination, notification and due process compliance. It frees your staff to focus on its daily work - all without cost to you.

Contact Person: Bridget Williams (401) 463-3022
Cox Business ~ Booth # 15

Cox Business provides voice, video and data services for a range of industries, including healthcare, education and government. Services are delivered over a carrier-class, Cox owned and managed, multi-gigabit network, ensuring highest levels of reliability.

Contact Person: David Gillis (401) 615-3307

Delta Dental of Rhode Island ~ Booth # 80

Delta Dental of Rhode Island is the state’s leading dental insurer, with more than 718,000 members. Headquartered in Providence, RI, the company's mission is to bring high quality, affordable dental care to Rhode Island companies and their employees.

Contact Person: Angelo Pezzullo (401) 752-6000

Dig Safe ~ Booth # 28

Who is digging in your city or town? Protect your underground facilities with DigSafe Membership. Most municipalities pay $1.00 per notification. Learn more at www.digsafe.com.

Contact Person: Lisa Powers (781) 721-1191

Direct Energy ~ Booth # 3

Direct Energy Business is part of the largest retail energy supplier in North America and a champion in serving businesses’ diverse energy needs. Our leadership position, deep expertise and commitment to addressing our customers’ unique energy demands, is how we’ve earned the trust of our customers and helped to make their businesses better.

Contact Person: Erik Everton (508) 639-9485

EVSE, LLC ~ Booth # 87

EVSE, LLC is a New England based manufacturer & national supplier of EV Charging Stations.

Contact Person: Dan Shanahan (860) 916-7162

FieldTurf ~ Booth # 33

The world leader in artificial turf.

Contact Person: Terrence Dobson (514) 375-2613
First Southwest Company ~ Booth # 49

First Southwest Company is one of the country’s preeminent financial advisory and investment banking firms, ranking among the top firms in the industry. The Company’s services also include asset management, arbitrage rebate and continuing disclosure.

Contact Person:  Maureen Gurghigian (401) 334-4942

FM Generator, Inc. ~ Booth # 26

Premier provider of preventative maintenance and repairs on generators and transfer switches throughout the Northeast United States. Skilled in servicing all makes and models of equipment, we have been formally recognized in a number of markets. We are available 24/7 ensuring backup power systems work when needed most.

Contact Person:  Jessica Fernandes (800) 253-6617

Franklin Paint ~ Booth # 23

Manufacturer of traffic and field marking paint - sales of equipment and supplies.

Contact Person:  Jim Tracy (800) 486-0304

FuelMaster/Syn-Tech Systems Inc. ~ Booth # 75

FUELMASTER provides the hardware and software to manage and control access to fuel products. Access may be by credit, fleet or smartcard, as well as read/write keys and RF/tag equipment. FuelMaster’s rugged construction and modular design ensures durability and ease of maintenance.

Contact Person:  Don Dettlinger (800) 888-9136

Fuss & O’Neill Inc. ~ Booth # 94

Full-service consulting firm specializing in engineering, planning and scientific studies. Serving both public and private sector clients for over 85 years, we provide solutions that maximize value & address our clients’ long term needs.

Contact Person:  Gina Bourque (860) 646-2469

Gale Associates, Inc. ~ Booth # 73

Gale Associates, Inc. is an engineering consulting firm of building envelope experts, engineers and architects specializing in Building Envelope Technology; Structural Engineering, Civil Engineering, Athletic Facilities Planning and Design, and Airport Engineering and Planning.

Contact Person:  Janet Nolan (781) 335-6465
Game Time Park & Playground Equipment ~ Booth # 31

Custom designed playgrounds, safety surfacing, synthetic turf, shelters, fitness trails, skate parks, dog parks, bleachers, exercise equipment, water and pool slides, gazebos, theme play areas, free standing climbers, site amenities and spray parks.

Contact Person: Travis Armes (800) 922-0070

GM2 Associates ~ Booth # 10

Innovative Engineering Since 1988, GM2 is a full service engineering company engaged in bridge/structural, site/civil, and roadway design; hydraulics and drainage; bridge and structure inspections; environmental permitting, traffic engineering, survey services, construction inspections and management.

Contact Person: Frederick Vincent (401) 644-3021

GovDeals, Inc. ~ Booth # 81

GovDeals, Inc. provides online auction services to government agencies to sell their surplus items online.

Contact Person: Scott MacFarland (508) 867-6009

Harvard Kennedy School Executive Education ~ Booth # 24

Harvard Kennedy School Executive Education generates powerful ideas to help people, communities, and nations solve the world’s most pressing public problems and address critical subjects from crisis leadership and decision making to economic development and national security.

Contact Person: Neal Duckworth (617) 384-5933

ICMA-RC ~ Booth # 58

ICMA-RC understands what it takes for public sector employees to plan for retirement and for over 40 years we have provided innovative retirement planning and investment services. For further information contact Michael Savage 1-888-803-2721.

Contact Person: Michael Savage (888) 803-2721

Janney Montgomery Scott ~ Booth # 71

Janney provides high bond underwriting services through municipal bonds & note issuance. Janney’s distribution strength is Rhode Island investors and we use our capital to secure low interest costs. Janney has been a citizen of Rhode Island for over 3 decades, and we are deeply committed to the state.

Contact Person: Vivian Altman (646) 840-3202
JLS Mailing Services ~ Booth # 37

See why Providence, Newport, Pawtucket and more have their tax bills printed and mailed by JLS. In business for over 9 decades, JLS Mailing Services is a full service printing and mailing production facility. Visit us at: www.jlsms.com.

Contact Person: Ron Parkinson (508) 313-1050

Johnson Controls, Inc. ~ Booth # 35

Johnson Controls - Helping Schools and Municipalities finance improvements without using capital dollars and guaranteeing that real savings will be realized.

Contact Person: Aaron Alibrio (860) 471-0385

Kofile Preservation ~ Booth # 20

The recognized leader in public records preservation, offering permanent records conservation, high-density mobile shelving, map/plat restoration, map storage systems and imaging.

Contact Person: Bill Stewart (800) 639-3027

Local Search Association ~ Booth # 19

YellowPagesOptOut.com is a free, convenient and secure way to limit or stop the home delivery of telephone directories.

Contact Person: Gene Wilk (732) 658-3825

M.E. O’Brien & Sons, Inc. ~ Booth # 63

O’Brien & Sons is the exclusive manufacturer’s representative of quality heavy-duty park and playground equipment along with site furnishings for the entire New England area.

Contact Person: Meghan A. O’Brien (508) 359-4200

Mattress Recycling Council ~ Booth # 1

A non-profit established by the mattress industry to develop and implement mattress recycling programs in states that passed a recycling law. Rhode Island’s program debuts February 1, 2016.

Contact Person: Justine Fallon (860) 904-0981
McMahon Associates ~ Booth # 2

Since 1976, McMahon Associates, Inc. has specialized in transportation planning, traffic engineering and design. Traisr™ by McMahon is a new, web-based GIS application to help multiple users manage their assets and infrastructure more efficiently than ever.

Contact Person: Steve Findlen (401) 648-7200

Metropolitan Telephone ~ Booth # 14

METTEL is a full service communication company with over 37 years experience offering a robust portfolio of unified communication solutions.

Contact Person: Cindy Szpila (508) 668-3200

MHEC ~ Booth # 42

MHEC premier purchasing consortium serving public and private institutions of higher education, municipalities, libraries, elementary, secondary, technical, vocational, and charter schools, as well as other non-profit educational entities.

Contact Person: Eric Weiss (413) 545-4669

Muncie Power Products ~ Booth # 30

Muncie Power Products’ snow and ice solutions make operation and management of fleets easier than ever. Products include Advantage and featuring Wi-Fi diagnostics. Affordable MESP systems offer ground speed control and integrated electrohydraulic control providing user-friendly technology. Visit us at: www.munciepower.com/snow-ice/.

Contact Person: Randy Fowler (800) 367-7867

Municipal Leasing Consultants ~ Booth # 43

MLC specializes in equipment financing for capital equipment/projects essential to municipalities. Such as energy, technology and vehicles. Lease financing allows you to quickly acquire equipment and is a cost-effective alternative to bonding.

Contact Person: Renee Piche (802) 372-8435

Musco Sports Lighting ~ Booth # 84

Musco has specialized in the design and manufacturing of athletic field lighting. Musco’s newest innovation, Light-Structure Green™, is a cost-effective sports lighting system offering significant advantages for your budget and the environment.

Contact Person: Andrew Dyjak (978) 806-7575
National Fire Sprinkler Association ~ Booth # 4

NFSA members are dedicated to the preservation of life and property from fire through the widespread acceptance of the fire sprinkler concept.

Contact Person: David LaFond (413) 244-7653

National Grid ~ Booth # 5

National Grid is one of the worlds largest utilities, focused on delivering energy safely, reliably and efficiently. National Grid delivers natural gas and electricity to customers in Massachusetts, New York, and Rhode Island.

Contact Person: Jerry Drummand (401) 330-7834

New England GeoSystems ~ Booth # 36

NEGEO is a full service Geographic Information Systems consulting firm specializing in serving municipal information needs. NEGEO’s traditional technical services combined with our MapXpress & MapXpress HD web applications serve the GIS needs of both staff and the general public.

Contact Person: Brian Dooley (203) 404-7129

Ocean State Investment Pool ~ Booth # 76

The Ocean State Investment Pool, created by the Treasury under the guidance of the Rhode Island Investment Commission, is a voluntary, high credit quality, liquid, low-cost alternative investment vehicle that should help to improve and grow resources.

Contact Person: Steve Johnson (603) 791-6657

OSHEAN ~ Booth # 38

OSHEAN, a RI non-profit, is motivated by its commitment to members to deliver premium, affordable, broadband, telecommunications, IP networking, and cloud services. OSHEAN enables government organizations to operate with improved efficiency and lower operational costs.

Contact Person: Ralph Fasano (401) 398-7508

Patch Management, Inc. “Pothole Killers” ~ Booth # 91

The Pothole Killer is the most advanced spray injection, environmentally friendly, patcher in use. We fix potholes quickly, efficiently, and cost-effectively in minutes and our work is guaranteed to meet your expectations.

Contact Person: Brian Preski (215) 949-9400
Pare Corporation ~ Booth # 47
Established in 1970, Pare Corporation (PARE) is comprised of approximately 70 engineers, planners and scientists specializing in the areas of civil, structural, geotechnical, water/wastewater, transportation/traffic, site design, waterfront/marine, land development, environmental/wetlands, and facilities maintenance. PARE provides feasibility studies, master planning, sustainable “green” development services, and complete design and permitting services for a wide variety of public and private facilities. The firm serves all of New England and the northeastern United States from offices in Lincoln, RI, and Foxboro, MA.

Contact Person: David Easterbrooks (401) 334-4100

Pavers by Ideal ~ Booth # 50
Ideal manufactures interlocking concrete pavers and retaining wall systems. The product line includes a selection of permeable pavement systems proven to reduce or eliminate stormwater runoff and thus reduce pollutants and improve water quality.

Contact Person: Jim Larsen (781) 894-3200

The PFM Group ~ Booth # 83
The PFM Group of companies are national leaders in providing independent financial advice as well as investment advisory, management and consulting services to local, state and regional government and non-profit clients.

Contact Person: William Fazioli (401) 277-8450

Precision Concrete Cutting ~ Booth # 34
Precision Concrete Cutting, commonly known as Safesidewalks.com, is the Nationwide leader in uneven sidewalk repairs. Our patented technology stretches your budget by slicing away the trip hazards, leaving those sidewalks ADA compliant, & no liability.

Contact Person: Sal Cenceri (800) 553-0949

Rhode Island Housing ~ Booth # 16
Together with its partners, Rhode Island Housing works to help Rhode Islanders buy and keep their homes. Our “First Homes Tax Credit” offers savings up to $2,000 per year for first-time home buyers and those purchasing in selected areas.

Contact Person: Brenna McCabe (401) 277-1561

RI Department of Environmental Management ~ Booth # 18
RIDEM Office of Customer & Technical Assistance (OCTA) provides information to municipal leaders, including public works directors, engineers and planners, on the DEM permitting process and compliance requirements for a variety of rules and regulations.

Contact Person: Ronald Gagnon (401) 222-4700 x 7500
Cyberlock/TEC Solutions ~ Booth # 48

The only key-centric, access control system with 15 years of field proven experience. With no infrastructure modifications necessary, Cyberlock installs as a direct replacement of existing standard locks (doors); and non-standard locks (cabinets, padlocks, gates, drawers, etc.). Programmable keys allow control over access and a record of all events (openings, denials, etc.); are recorded in both the lock and the key for audit capability in compliance with government regulations. Long term installations include DPWs, Police, Fire, Airports, School systems, private industries, EMS (Narcotics box audit compliant), Water departments, etc.

Contact Person: Kevin Fitzpatrick (617) 306-8137

RI Interlocal Risk Management Trust ~ Booths # 66 & 67

The Trust is an intergovernmental insurance risk-sharing pool, owned by its Members and organized as a non-profit entity under Rhode Island Law. The Trust is recognized as the Rhode Island public sector’s premier, one-stop shop for property, casualty, workers’ compensation, health, dental, and life insurance as well as for risk management and loss prevention programs and services.

Contact Person: Colleen Bodziony (401) 438-6511 x 512

RI Interactive/RI.gov ~ Booth # 79

The official website for the State of Rhode Island we provide over 100 online services that make interacting with local government easier for citizens and businesses.

Contact Person: Nicole Scaramuzzi (401) 831-8099 x 230

RI Office of Energy Resources ~ Booth # 95

The mission of OER is to lead Rhode Island to a secure, cost-effective, and sustainable energy future. Energy is a major expense for Rhode Islanders: RI municipalities alone spend over $100 million on energy. OER provides policy, technical and financial assistance to help cities and towns make strategic investments in energy efficiency, renewable energy, and alternative transportation. These investments can reduce environmental impacts while generating cost savings that provide relief for constrained budgets and the taxpayers who support them.

Contact Person: Ryan Crowley (401) 574-9102

Rinker Materials ~ Booth # 96

Stormceptor Stormwater Treatment Systems is designed to remove pollutants from stormwater runoff. Stormceptor has been reviewed by the Rhode Island Department of Environmental Management (DEM) and Coastal Resource Management Council (CRMC) for use in the State of Rhode Island.

Contact Person: John Czach, PE (413) 246-7144
Rockland Bank ~ Booth # 7

For more than 100 years, Rockland Trust and its Investment Management Group has partnered with municipalities to provide world class investment management service in administration and management of Stabilization funds, Trust funds, and OPEB funds.

Contact Person: Margaret Vose (781) 982-6320

Rossi Law Offices, LTD ~ Booth # 44

Rossi Law Offices, Ltd. is a debt collection law firm having over 30 years experience in collections. We successfully produce impressive results through our comprehensive collection process. Services include demand letters, credit reporting, asset research and lawsuits. Throughout each stage of our collection process our clients’ professional image is of great importance while at the same time improving cash flow. You have the benefit of every aspect of collections at Rossi Law Offices.

Contact Person: Jennifer Tammelleo (401) 231-7700

Roger Williams University ~ Booth # 62

Our Providence campus offers courses, certificates, and degrees classroom based and online! Our Professional Education Center (PEC) creates custom opportunities to train your municipal employees right at your workplace. Stop by our booth and ask about more! The Master’s in Public Administration and Master's of Science in Leadership provide relevant, contemporary, customized learning and leadership development to government agencies, municipalities, and non–profit organizations catered to the needs of the busy professional.

Contact Persons: Adriana Dawson 401-254-5812  Marcus Hanscom (401) 254-3345

Santander Government Banking ~ Booth # 11

Santander Bank, N.A. is one of the largest retail banks in the United States by deposits, headquartered in Boston, MA. Santander offers customized solutions and personalized service to the public sector, including Government Deposit and Investment Accounts, Cash Management, Merchant Services, and Commercial Vehicle and Equipment Leasing.

Contact Person: Joseph Indorato (617) 217-0051

Segal Consulting ~ Booth # 45

Segal is a firm of employee benefits, compensation and human resource consultants and actuaries. Client satisfaction based on the delivery of high quality, client-focused consulting services is the backbone of our business. Segal’s commitment to clients is evidenced by the loyalty of our clients, many of whom have maintained long-standing relationships with us spanning over 50 years.

Contact Person: Terry DeMattie (860) 678-3020
Sertex Utilities Services ~ Booth # 17

Sertex Utility Services helps municipalities meet the growing bandwidth needs of their town, businesses and residents. We can design, build, finance and maintain your municipal high speed fiber optic network.

Contact Person: Shawn Harmon (860) 317-1006 x 151

Sprint ~ Booth # 88

Sprint is pleased to offer employees of RI League of Cities & Towns members a discount on personal devices. Ask your Sprint Team about how to take advantage or communicate the program to your employees!

Contact Person: Jennifer MacDonald (203) 410-2044

Standard & Poor’s Rating Services ~ Booth # 51

Standard & Poor’s, the world’s leading provider of independent credit risk research and benchmarks. We publish more than a million credit ratings on debt issued by sovereign, municipal, corporate and financial sector entities.

Contact Person: Kurt Farsgren (617) 530-8308

Tanko Lighting ~ Booth # 13

Tanko Lighting is focused solely on providing turn-key services for municipal street light conversion projects. The company has converted more than 175,000 municipally-owned street lights nationwide and is a registered Energy Services Company with US-DOE.

Contact Person: Joe Bollinger (415) 622-6861

TD Bank ~ Booth # 29

TD Bank, America’s Most Convenient Bank, provides a full range of municipal banking products and services, including deposit accounts, investments, leasing and cash management solutions.

Contact Person: Caroline Jones (866) 686-4265

TIAA-CREF ~ Booth # 89

TIAA-CREF is a full-service financial services company serving the needs of those working in the academic, research, medical, cultural and governmental fields.

Contact Person: David Iden (401) 276-3741
Turf Master ~ Booth # 27

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Contact Person: Rad Molenda (401) 943-8866

Tyler Technologies ~ Booth # 70

Designed with an insider’s understanding of the public sector market, Tyler Technologies’ comprehensive and easy-to-use software and service solutions empower people who serve the public.

Contact Person: Jim Toohey (800) 772-2260

UltiPlay Parks & Playgrounds, Inc. ~ Booth # 32

Provider of Park, Playground and Fitness Related Products & Services.

Contact Person: Michael Parody (508) 634-1497

United Public Safety ~ Booth # 39

United Public Safety delivers the single best enforcement, permitting, and e-citation solutions available on the market today. The solutions have been refined and adapted to satisfy the needs of enforcement professionals in municipalities, universities, and hospitals.

Contact Person: John Holland (215) 394-1913

US Bridge ~ Booth # 61

Design, engineer and fabricate vehicular steel bridges.

Contact Person: Ian Howard (888) 432-6334 x 9342

Vanasse Hangen Brustlin, Inc. ~ Booth # 93

VHB/Vanasse Hangen Brustlin, Inc. provides integrated environmental land development and transportation services.

Contact Person: Joseph Wanat, PE (401) 272-8100

ViewPoint Government Solutions ~ Booth # 56

ViewPoint Cloud is the Rhode Island Statewide E-Permitting platform, offering cutting-edge online application, processing, and analysis tools to every municipality.

Contact Person: Carl Anderson (617) 577-9000 x 107
Virtual Towns & Schools ~ Booth # 92

VTS provides design, development and hosting of websites and web related applications to over 400 government clients across New England. Our websites can also include video-streaming, online payments, GIS, CRM and/or other services.

Contact Person: Bill Letsky (978) 461-5827

Vision Government Solutions, Inc. ~ Booth # 54

Vision Government Solutions has maintained a reputation as an innovative provider of software and services for local government departments since 1975. Our suite of products include CAMA, tax billing and collections, inspections, land management, licensing and utility billing.

Contact Person: Jay Taranto (800) 628-1013

Voice Systems ~ Booth # 65

A telecommunications provider of both the Vertical and Mitel line as well as carrier services for Hosted/Internet and/or SIP.

Contact Person: Scott Medeiros (800) 241-8500

Washington Trust ~ Booth # 77

Washington Trust offers a competitive line of municipal services to support the cash management needs of government entities, school departments, fire districts and other taxing agencies.

Contact Person: Beth Frenette (800) 475-2265 x 1552

Waste Zero ~ Booth # 22

Waste Zero is the leading provider of municipal solid waste reduction services in the U.S.

Contact Person: Chris Hubbard (401) 601-0523

Webster Bank ~ Booth # 78

Webster Bank is the largest independent bank headquartered in New England and is a leading provider of financial services and strategies for the public sector. State and local governments, agencies, housing authorities and school districts choose Webster for comprehensive financial solutions supported by highly personalized service. Your single source for government finance services.

Contact Person: Pat Paola (401) 228-2066
Weston & Sampson ~ Booth # 46

Weston & Sampson provides innovative solutions to infrastructure challenges for municipal clients in the areas of civil/site, environmental, geotechnical, transportation, and utility engineering; landscape architecture; renewable energy; construction; and operation and maintenance.

Contact Person: Kimberly Plourde (978) 532-1900

Whalley Computer Associates ~ Booth # 41

Whalley Computer Associates, Inc. (WCA) is one of the largest technology providers in North America (Top 1%). Founded in 1979, WCA provides all of the products and services that you would expect from a World Class technology partner to companies of all types and sizes as well as schools, colleges, state and local governments and agencies. WCA is the perfect size to meet all of your technology needs.

Contact Person: Mike Nunziata (508) 634-1121

Wind Energy Development, LLC ~ Booth # 8

RI based company, works with communities to plan and construct wind turbines, delivering reliable, inexpensive, and clean power. We plan to help Rhode Island completely transform and diversify its energy portfolio.

Contact Person: Kara Bennett (401) 295-4998

Winter Equipment Co. ~ Booth # 6

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Contact Person: Scott Fearis (440) 487-0072

Woodard & Curran ~ Booth # 82

Woodard & Curran is a 700-person integrated engineering, science and operations company. Privately held and steadily growing, we serve public and private clients, locally and nationwide. The commitment and integrity of our people drive results for our clients and set us apart.

Contact Person: Jay G. Sheehan, PE (800) 675-2756

Wright-Pierce ~ Booth # 74

Award-winning engineering firm with 60 years of municipal experience specializing in water, wastewater, and infrastructure engineering services.

Contact Person: Tom Simbro (401) 383-2276
ACKNOWLEDGMENTS & THANKS

TO THE FOLLOWING COMPANIES AND ASSOCIATIONS WHOSE GENEROUS CONTRIBUTIONS HELPED SPONSOR THE CONTINENTAL BREAKFAST & LUNCHEON

**Breakfast**
- Beta Group
- MERSCORP Holdings, Inc.
- Wind Energy Development

**Luncheon**
- Ocean State Investment Pool
- PARS
- RI Interlocal Risk Management Trust

TO THE FOLLOWING COMPANIES AND ASSOCIATIONS WHO GENEROUSLY DONATED GIFT ITEMS FOR THE RAFFLE DRAWINGS

**Breakfast**
- Beta Group
- Centreville Bank
- Citizens Bank
- City Hall Systems
- EVSE
- Fidelity Investments
- Fuss & O’Neill
- Gale Associates
- Harvard Kennedy School Executive Education
- ICMA-RC
- Johnson Controls
- Kofie Preservation
- Municipal Leasing Consultants
- OSHEAN
- Pare Corporation
- PARS

**Luncheon**
- Rockland Trust
- Rhode Island Housing
- RI Interactive/RI.gov
- Rossi Law Offices
- Segal Company
- Sprint
- TD Bank
- The Trust
- Turf Master
- Tyler Technologies
- Virtual Towns & Schools
- Washington Trust
- Webster Bank
- Weston & Sampson
- Winter Equipment Co.
- Wright-Pierce

TO THE FOLLOWING PROFESSIONAL ASSOCIATIONS, INDIVIDUALS AND COMPANIES WHO SPONSORED A WORKSHOP DURING THE 2016 CONVENTION

**Breakfast**
- Bergkamp Inc.
- Country Title, LLC
- State of RI-Office of Digital Excellence
- GrowSmart RI/APA RI Chapter
- RI DEM
- BCBS RI
- Rhode Island Housing
- OSHEAN
- PARS

**Luncheon**
- United Way of RI
- TIAA-CREF
- PFM
- The Trust
- ICMA RC
- RI Commerce Corporation
- MERSCORP Holdings, Inc.
- RI City & Town Managers Association
- RI League of Cities & Towns
Gold Star Exhibitors

The Rhode Island League of Cities and Towns sincerely thanks the following companies and entities for their support for over ten years of participation at our Convention!

- Applied Geographics, Inc.
- Bank of America Merrill Lynch
- Blue Cross & Blue Shield RI
- Citizens Bank
- Colonial Life
- Core Business Technologies
- Delta Dental of RI
- First Southwest Company
- Fuss & O’Neill
- Game Time Playground & Park Eqpt
- Harvard Kennedy School of Gov’n’t
- M.E. O’Brien & Sons
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The Rhode Island League of Cities and Towns sincerely thanks the following companies and entities for their support for over five years of participation at our Convention!

- BETA Group
- Dig Safe System
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- Janney Montgomery Scott
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- Musco Sports Lighting
- New England GeoSystems
- RIDEM-OCTA
- Roger Williams University
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- Vanasse, Hangen, Brustlin
- ViewPoint Gov’t Solutions
- Webster Bank
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Blue Cross & Blue Shield of Rhode Island is driving to make healthcare simple and affordable for all Rhode Islanders. We’re teaming up with municipalities and members, providers and hospitals, to deliver a better experience even as we help control costs. Combined medical and dental plans, access to more types of care (like telemedicine), and customer service seven days a week all can make healthcare better for everyone.
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The Rhode Island League of Cities and Towns and Direct Energy Business have teamed up to offer RILCT members energy supply solutions that could help you protect your bottom line from the uncertainty of fluctuating energy costs.

Through the Rhode Island Energy Aggregation Program (REAP), RILCT members gain access to electricity supply purchasing opportunities on the wholesale market, where competitive pricing is available.

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The MHEC is a non-profit purchasing consortium serving members throughout New England. Established in Massachusetts General law in 1977, the MHEC competitively bids its contracts consistent with public bidding requirements.

We strive to contract with the most qualified (responsible and responsive) businesses offering the best pricing, terms and customer service for the products and services needed by our members to save them time and money.

Our no cost membership is available to any non-profit public or private college or university, libraries, vocational, technical and charter schools and municipalities including elementary and secondary schools as well as other non-profit educational organizations.
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Washington Trust offers a competitive line of municipal services to support the cash management needs of government entities, school departments, fire districts and other taxing agencies. For additional information, please contact, Beth Frenette, Vice President, Cash Management, Municipal Services at 800-475-2265 x1552 or at bkfrenette@washtrust.com.
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Joan Rotella  
Senior Vice President  
401-282-3282

Andrew Sacco  
Senior Vice President  
203-821-3083
**General Convention Information**

**Registration**

Everyone attending the convention must check in at the Registration Desk in the Grand Foyer prior to entering the Exhibit Hall or attending any workshop sessions.

**Badges**

Badges must be worn at all times. No one will be admitted to a workshop, the luncheon or the exhibit hall without their badges. Lost or misplaced badges must be replaced immediately at the Registration Desk. Exhibitor badges are coded in the color red. All other attendees have blue coded badges.

**Workshop Sessions**

Please arrive at the workshop session(s) you are attending before the workshop session begins! Speakers have spent time preparing and planning their programs and any delays or disruptions may jeopardize the full completion of the planned session. Look for handouts in the rear of the room. If supplies run out, give the speaker(s) a business card and ask that copies be mailed to you.

**Luncheon Tickets**

Each attendee will be provided one (1) luncheon ticket at the time they register. Tickets must be presented to Crowne Plaza staff in order to receive a luncheon meal.

**Raffle Cards**

Each attendee will be provided one (1) Raffle Card at the time they register. In order to be eligible to win any of the prizes to be drawn during the raffle, an attendee must visit a minimum of twenty-four (24) booths and have the exhibitor place a sticker in one of the circles on the Raffle Card. The raffle will take place during the luncheon. You must be present to win any of the prizes drawn.

**Conference Exposition**

The exhibit hall will be open from 8:30 a.m. to 2:30 p.m. Attendees must wear their badges in order to gain admission to the exposition. Attendees are encouraged to visit as many exhibit booths as possible. The exhibitors are experts in their fields and they are very interested in sharing information with you on their latest products and services.

**Conference Evaluation Form**

Please take a moment to complete the conference Evaluation Form. Your comments and ideas will help us plan our future conferences. Completed forms should be dropped off at the registration desk prior to 1:00 p.m. on the day of the convention.

**Complimentary Coffee and Tea**

Coffee and tea, compliments of the convention exhibitors, will be available throughout the day in the Exhibit Hall.

**Smoking Policy**

The Crowne Plaza Hotel is a non-smoking facility. Smoking is only permitted outside the building.
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2012  Allan W. Fung, Mayor of Cranston
2010  Diane C. Mederos, Town Administrator of Bristol
2007  James E. Doyle, Mayor of Pawtucket
2005  Scott Avedisian, Mayor of Warwick
2003  A. Ralph Mollis, Mayor of North Providence
2001  Paul E. Lemont, City Manager of East Providence
1999  Francis A. Gaschen, Mayor of Cumberland
1998  Lincoln D. Chafee, Mayor of Warwick
1996  Robert E. Metivier, Mayor of Pawtucket
1993  Edgar A. Alger III, Mayor of Cumberland
1990  Robert J. McKenna, Mayor of Newport
1988  Francis X. Flaherty, Mayor of Warwick
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1984  Francis E. Stetskiewicz, Mayor of Cumberland
1982  Salvatore Mancini, Mayor of North Providence
1981  John O. Thayer, Town Administrator of Portsmouth
1979  Joseph W. Walsh, Mayor of Warwick
1978  Burton Stallwood, Town Administrator of Lincoln
1977  Paul A. Flynn, City Manager of East Providence
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1975  Eugene J. McCaffrey, Jr., Mayor of Warwick
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1973  James L. Taft, Jr., Mayor of Cranston
1972  Carl Sandberg, Town Administrator of North Smithfield
1970  Phillip W. Noel, Mayor of Warwick
1969  A. Edgar Lussier, Mayor of Woonsocket
1968  Robert F. Burns, Mayor of Pawtucket
1967  Mario R. Russelllo, Town Administrator of Johnston
1966  Joseph A. Doorley, Mayor of Providence
1965  James A. DiPrete, Jr., Mayor of Cranston
1964  Horace E. Hobbs, Mayor of Warwick
1963  Raymond J. Morissette, Mayor of Central Falls
1962  Walter H. Reynolds, Mayor of Providence
1961  Daniel E. Marso, Mayor of East Providence
1960  Lawrence A. McCarthy, Mayor of Pawtucket
1959  Earl A. Colvin, Mayor of Cranston

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Daniel L. Beardsley, Jr. – 1990-Present
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Ex-officio
The Rhode Island League of Cities and Towns is a private, nonpartisan, nonprofit association of cities and towns formed in 1968 to advocate the interests of cities and towns before the state legislature, federal and state agencies, and to improve the effectiveness of local government in the state of Rhode Island.

**Public Policy Advocacy**
Lobbying for public policies that benefit and strengthen local government

**Membership Programs**
Exploration and implementation of services and programs to benefit cities and towns

**Intergovernmental Relations**
Promoting stable and productive intergovernmental relationships

**Public Awareness**
Promotion of increased understanding and support for the benefits and value of strong local government with the media, the general public, and other institutions

**Membership Education**
Publications, information, training and networking opportunities for key elected and appointed local officials

**Unity**
Fostering a strong sense of unity between all cities and towns resulting in a common agenda to advance local government interests

**Federal Representation**
Advocacy of local government interests before the United States Congress and federal agencies provided through affiliation with the National League of Cities in Washington, D.C.